

Bryant E. Scaife, Sr.

P O Box 775262 St. Louis, MO. 314.574.7400 bryantes@tamcostl.com

President/Chief Executive Officer

- Created and built an innovative business focused on installation and application of mechanical and plumbing systems
 - Defined strategy across product development, quality, sales/marketing and investor relations
 - Effectively managed market fluctuations by overseeing budgets and provide comprehensive analysis of operational growth and revenue projections
 - Execute effective cost reduction initiatives that achieved vast improvements to gross margins
 - Joined with fellow contractors on the development of multimillion dollar projects
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Professional Experience

TamCo Services, Inc. *January 2010 to present*

Formed and oversees the complete operation of the organization. Evaluating the success of the organization, using a set of strategically important measures to determine the ongoing success.

B. E. Scaife Plumbing Company, Inc. *January 2000 to present*

Created multi-year business plans and budgets and provided comprehensive analysis of operational growth and revenue projections. Directed materials management and cultivated close and productive relationships with partner suppliers and subcontractors through effective communication. Initiated lean production techniques which in turn increase production and reduced idle time and indirect jobsite cost.

Murphy Mechanical Company, *August 1996 – August 2001*

Layout and rough in plumbing for new construction projects. Interpret and apply mechanical and structural blueprints to plan plumbing. Lead trouble shooting efforts and repair water, gas and water distribution systems. Inspect, repair, and install plumbing fixtures, pipes, washers and other nuances.

Brown and Sons Construction Company, *March 1992 - August 1996*

Laborer Superintendent. Clean and prepare construction site. Identify and remove potential hazards from the job site. Load and unload building materials to be utilized on construction site.

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Special Awards and Recognitions

Olin Cup Honor Award, *John M Olin School of Business for Entrepreneurial Spirit, Strategic Thinking and High Quality Deliveries*, 2002

Project of the Year, Emerging Specialty Contractor in the Construction Keystone Award, *AGC Ruskin Townhomes Project*, 2002

Project of the Year, Construction Keystone Award, *AGC City Gardens Project*, 2010

40 Under 40, *St. Louis Business Journal*, 2010

Diverse Vendor of the Year, *American Gaming Association*, 2013

Licenses and Certifications

- Master Plumber
 - Master Drain layer
 - Backflow prevention Device Tester
 - St. Louis City and St. Louis County
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Military

United States Navy, 1988-1992

United States Navy Reserve, 1992-1996

Education

Forest Park Community College, August 1994 – June 1996

Plumbers and Pipefitters Local 562, August 1996-January 2001

Board Associations

Plumbing Industry Council, August 2011 – Current

Mercy Hospital, Board of Directors, Patient Safety/Quality Committee, May 2017 - Current